Worksoft Corporate Overview

Global Strategic Partner

SAP Partner™

DISCOVER WORKSOFT TODAY.

GET AGILE IN YOUR SAP ECOSYSTEM.

OVERVIEW

Worksoft® provides the industry's leading platform for automated business process validation. We ensure that business processes continue to work even when mission-critical enterprise systems change. Companies use Worksoft solutions to shorten project timelines, reduce costs, innovate faster, and improve business process quality for enterprise systems, including cloud, mobile, and portal technologies. Worksoft is easy to use and provides the industry's highest levels of automation – often exceeding 80% coverage of a company's critical business processes. Leading global brands and more than 200 SAP® companies worldwide have embraced Worksoft's automated business process validation software to ensure quality execution and minimize technology risk.

BUSINESS BENEFITS

The Worksoft Certify Suite automates business process validation across the full range of enterprise applications, including SAP. When 40 cents of every project dollar are spent on quality assurance, the economic value of automated business process validation is enormous, and can be realized quickly – even in the first project. With Worksoft, companies manage the business risk and impact of recurring changes in their application environment by replacing manual processes with automation.

Worksoft helps companies:

- Achieve fewer production defects, avoid business disruption, and lower overall technology risk.
- Eliminate manual effort to shorten project timelines. Cut cycle-times of SAP upgrades by up to 40%.
- Improve business agility with the rapid validation of application changes to accelerate the delivery of innovation and new business functionality. Reduce deployment time by 50% or more.
- Increase quality with high business process coverage and a lower overall risk of software defects. Watch production defect rates drop by as much as 80%.
- Increase staff efficiency with complete documentation of system workflows and processes for audit and compliance purposes.
- Better manage technology risk by quickly understanding the relationship between software systems and their related business processes.
- Dramatically reduce the cost and effort of managing your enterprise system – and improve business process quality at the same time. Achieve savings of up to 90% over manual test execution.

THE WORKSOFT DIFFERENCE

Worksoft is uniquely able to deliver these business benefits to customers for the following reasons:

- **Delivering very high levels of automation.** Worksoft solutions enable the industry's highest levels of automation - in many cases greater than 80% coverage of critical business processes. High automation drives cost savings, improves overall efficiency, and maximizes staff productivity.

- **Complete business process coverage.** Worksoft covers the full end-to-end business process, including hybrid cloud, portal, and mobile apps. This includes SAP as well as non-SAP enterprise applications.

- **Ease of use.** Worksoft automation software is very easy to use. Worksoft's innovative design makes it simple for business users. No scripting or programming is required.

- **High reusability.** Worksoft automation is highly re-usable across a global business. This means that an automation portfolio of business processes developed for one project can easily be adapted for use in another project, business, or company. This creates great efficiency.

- **Resilience.** Worksoft tests are resilient. When business applications change, Worksoft automation continues to work. Our technology also eliminates the rework that some legacy testing systems require to ensure continued quality.

Testimonials

"Worksoft's Solution was the ideal choice for us. We completely automated over 250 end-to-end business processes in an 8 week period."

– Jeff Duly, Dow Corning

"We are very excited about the opportunity this presents to us in regards to expediting our application development lifecycle while providing cost savings. By integrating Worksoft Certify with SAP Solution Manager 7.1, we are able to leverage our existing investment in Solution Manager with the latest automation technology."

– Warren Kaufman, Colgate-Palmolive

THE WORKSOFT CERTIFY SUITE

The Worksoft Certify Suite provides the industry's only platform for end-to-end business process validation. It delivers a comprehensive set of integrated components to help customers meet their unique business needs in the validation of business functions, system performance, and quality management:

- Worksoft Certify® – Flagship solution for automated end-to-end business process validation for SAP and other packaged enterprise applications

- Certify Capture™ – Enables users to easily capture business processes in a re-usable format and store the information in a centralized repository to support automated validation

- Certify Data™ – Provides the ability to identify, extract, and maintain up-to-date SAP data for use in Worksoft Certify's business process validation

- Certify Impact™ – Automated change impact solution that can identify, recommend, and execute end-to-end business process validation based on a set of proposed SAP application changes and their relationships to critical business processes

- Certify Business Process Procedure™ – Offers the ability to generate and maintain accurate business process documentation from the Worksoft Certify reusable asset library

- Certify Performance™ – A service-based offering to validate the behavior, capacity, and user response time of enterprise applications under real-world workload scenarios

- Certify Execution Manager™ – Supports remote scheduling, execution, and management of Worksoft Certify® and Certify Performance™ for 24/7/365 coverage

- Certify for Mobile™ – Enables end-to-end business process validation for applications on any mobile device, including all Android, Blackberry, iPhone, Windows Phone, and WebOS smartphones and tablets

- Application Lifecycle Management Integration – Worksoft seamlessly integrates with existing ALM solutions and test management processes through the following components:
    - » Certify and IBM Rational Quality Manager
    - » Certify and HP Quality Center
    - » Certify and SAP Solution Manager

TECHNOLOGY, INTEGRATION AND MOBILITY

Worksoft interface technology supports a variety of platforms and operating systems including SAP GUI, SAP Portal, HTML, JAVA, FLEX, Silverlight, Web Services (SOA), visual Basic, Adobe, MS Office, Excel, .NET, C++, PowerBuilder, and Crystal Reports.

Worksoft fits seamlessly into existing application lifecycle management (ALM) processes, including SAP Solution Manager, IBM Rational Quality Manager (RQM) and HP Quality Center (QC). Worksoft provides high-quality, bi-directional integration to create a complete and powerful change management solution, without disrupting existing application lifecycle management activities.

Worksoft also extends business process validation to any mobile device or application, including Android, Blackberry, iPhone, Windows Phone, and WebOS smartphones and tablets, as well as bar-code scanners. This easy-to-use mobile interface allows validation of business processes on live mobile devices and eliminates the time-consuming, inefficient manual approach.

SERVICES METHODOLOGY

Worksoft® Services are designed to help customers achieve the highest levels of success with business process validation across the enterprise. Worksoft Services increase business agility, accelerate new deployments of SAP®, speed SAP upgrades for existing applications, and reduce the total cost of ownership related to managing a company's end-to-end business applications.

Worksoft® Enablement Services are designed to maximize your team's success in the deployment of business process validation for your enterprise. This three phase methodology – Initiation & Preparation, Enablement, and Sustainment – ensures customers realize all of the tangible business benefits of Worksoft's advanced technology.

Worksoft® Delivery Services provide advanced consulting and implementation services designed to meet customer's most complex SAP lifecycle and automation needs. Delivery services include SAP Upgrade Support, Testing as a Service, and Compliance and Audit projects.

SUPPORT AND TRAINING

Worksoft's comprehensive customer support program and customer service team provide rapid, effective support to ensure Worksoft products, solutions and services meet the business and technology needs of our customers. Global support is available via phone, email, or web.

Worksoft Education Services offer both product and process education, which help yield a greater return on investment by improving staff productivity and delivering the know-how to achieve high levels of automation across end-to-end business processes. Standard and Advanced training is available both on-site and via eLearning courses.

PARTNERS

Worksoft maintains a Global Partner Program designed to provide the best possible business solutions, services, and support for our customer's SAP environments. Worksoft partners with top consulting, service, and technology organizations around the world. Our partner ecosystem is comprised of three partner types: Global Partners, Regional Partners, and Technology Partners.

Worksoft is SAP® Certified for integration with SAP NetWeaver® and SAP® Solution Manager. As a partner, Worksoft works closely with SAP to develop solutions that tightly integrate, meet the unique architectural needs of SAP applications, and ensure comprehensive business process validation for SAP and its ecosystem.

CUSTOMERS

Worksoft customers include leading global Fortune 500 firms and more than 200 SAP® companies in manufacturing, financial services, government, healthcare, retail, entertainment and transportation sectors. Worksoft's solutions support companies of all sizes around the globe, to increase business agility, reduce costs, and improve business process execution with SAP and other enterprise systems.

Companies use Worksoft to create a business process portfolio that is a valuable, long-lasting corporate asset. They typically consider business process validation to be a required competency, and hold a team accountable. They make it a funded priority, and expect the highest levels of business process execution – realizing significant returns.

HISTORY AND AWARDS

The company was founded in 1998 and is headquartered in Dallas, Texas. Worksoft has recently been recognized with the following awards:

- 2013 Visionary Quadrant in Gartner's "Magic Quadrant for Integrated Software Quality Suites"
- 2012 "Best Commercial Functional Automated Testing Tool for SAP®" by the Automated Testing Institute (ATI)
- 2012 "Best in Show" for the IBM Rational Business Partner delivering the most measurable value to IBM customers
- 2012 Visionary Quadrant in Gartner's "Magic Quadrant for Integrated Software Quality Suites"
- 2011 "Best Commercial Functional Automated Testing Tool for SAP®" by the Automated Testing Institute (ATI)

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