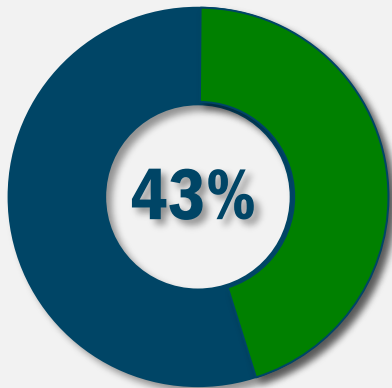


# 2014 IDC Worksoft Certify Customer Survey and ROI Analysis

## Agility & Innovation

**5.3 Weeks** Faster Projects   
**38% Shorter Testing Cycle Times**

## Quality & Risk Mitigation



**Fewer Customer & User Impacting Defects**  
Less Oops. More Success.



**\$11.4M**  
Net Present Value  
of Worksoft Certify®

**1 Year Payback Period**

Customers Surveyed: Averages

- 1,000+ SAP® users
- 30 Months with Worksoft Certify®
- 317 end-to-end business processes validated with Worksoft Certify® at each enterprise

## Total Value of Worksoft Certify®

**\$4M** Annual Business Benefits  
That's every year

## Staff Efficiency

**48%**  
Time Savings  
in quality assurance  
**54,844 hours per year**

